

May 11, 2015 Board Meeting Agenda

(14 BOD Members, 14 Voting Members, 8 = Quorum)

In attendance: (yes/no)

| | 77 (77 | | | | |
|--------|---------|-----------|------|-------|-----------|
| RSVP | Steve | Taddie | | Katie | Hill |
| RSVP | David | Walser | | Steve | Koons |
| RSVP | Darlene | Hagan | RSVP | Harry | Calivas |
| RSVP | Kyle | Decker | RSVP | Bill | Perdue |
| RSVP | Emily | Burns | RSVP | Remy | Carpenter |
| Regret | Charles | Whetstine | RSVP | Nick | Kolesar |
| RSVP | Liz | Shabaker | | Gary | Ringel |

Reserves requirement adopted March 5, 2012: 20% of last season's total revenue (May 2014): \$29,608.61

Additional Guests: Stephanie Weadock, Premium Organization

Suzanne Lancot, SOS

3:30pm Call the meeting to order (Steve Taddie)

Previous BOD Meeting Minutes: (Kyle Decker)

Approve March 2nd and April 20th Meeting Minutes

Treasurer's Report: (Darlene Hagan)
March 2015 Financial Reports

President's Report: (Steve Taddie)

Thank You!
Vote on exception to bylaws
Affirm Jim Lukes to 2015/16 board
KJZZ/K-BACH initiative

Update on administrative transition

Administrative Report:

Committee Report(s):

EPG (Remy Carpenter)
Golf Event (Nick Kolesar)

Central Arizona Estate Planning Council in care of: Premium Organization
www.caepc.org E-mail: info@CAEPC.org

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2014-2015 Season



Steve Taddie, President, 602-778-0307 David Walser, CPA, Vice-President, 602-474-3410 Darlene Hagan, CPA, Treasurer, 480-946-0751 Kyle Decker, CFP, Secretary, 480-315-5216 Emily Burns, JD, CFP, Past President, 602-212-9500

Membership (Bill Perdue)
Sponsorship (Steve Koons)
Public Outreach
AEP (Harry Calivas)
Holiday Social: (Remy Carpenter)
Nominating (Emily Burns)
Meeting Ambassadors (Kyle Decker)

August Board Meeting (David)

Action Items: Items noted as done will not reflect on next meeting agenda

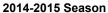
| Al# | Action Item: | Assigned To | Goal |
|-----|--|-------------|---------|
| 1 | Draft new golf/banquet survey for release after the May meeting | Steve | 4/30/15 |
| 2 | Shout out at May meeting advising of new golf/ Banquet survey | Steve | 5/11/15 |

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Board Member Attendance Record

| | 8/6/14 | 10/6/14 | 11/3/14 | 1/5/15 | 1/30/15 | 3/2/15 | 4/20/15 | 5/11/15 | Attendance Percentage |
|-------------------------------|--------|---------|---------|--------|---------|--------|---------|---------|--------------------------|
| Steve Taddie (President) | yes | yes | yes | yes | yes | Yes | Yes | | 100% |
| David Walser (Vice President) | yes | yes | no | yes | yes | Yes | Yes | | 86% |
| Darlene Hagan (Treasurer) | yes | yes | yes | yes | yes | Yes | No | | 86% |
| Kyle Decker (Secretary) | yes | yes | yes | yes | yes | Yes | No | | 86% |
| Emily Burns (Past President) | yes | no | yes | yes | yes | Yes | Yes | | 86% |
| Charles Whetstine | yes | yes | yes | yes | yes | Yes | Yes | | 100% |
| Liz Shabaker | yes | yes | yes | yes | yes | No | No | | 71% |
| Katie Hill | yes | yes | yes | yes | yes | Yes | Yes | | 100% |
| Steve Koons | yes | no | yes | yes | no | Yes | Yes | | 71% |
| Harry Calivas | yes | yes | yes | yes | yes | Yes | No | | 86% |
| Bill Perdue | yes | yes | yes | yes | yes | Yes | No | | 86% |
| Remy Carpenter | yes | yes | yes | yes | yes | Yes | Yes | | 100% |
| Nick Kolesar | no | yes | no | no | no | Yes | Yes | | 43% |
| Gary Ringel | yes | no | yes | yes | yes | Yes | Yes | | 86% |

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March 2, 2015 Board Meeting Minutes

(14 BOD Members, 14 Voting Members, 8 = Quorum)

In attendance: (yes/no)

| iii atteriae | ratteridance. (yes/no) | | | | | | | | | | |
|--------------|------------------------|-----------|--|-----|-------|-----------|--|--|--|--|--|
| Yes | Steve | Taddie | | Yes | Katie | Hill | | | | | |
| Yes | David | Walser | | Yes | Steve | Koons | | | | | |
| Yes | Darlene | Hagan | | Yes | Harry | Calivas | | | | | |
| Yes | Kyle | Decker | | Yes | Bill | Perdue | | | | | |
| Yes | Emily | Burns | | Yes | Remy | Carpenter | | | | | |
| Yes | Charles | Whetstine | | Yes | Nick | Kolesar | | | | | |
| No | Liz | Shabaker | | Yes | Gary | Ringel | | | | | |

Reserves requirement adopted March 5, 2012: 20% of last season's total revenue (May 2014): \$29,608.61

Additional Guests: Stephanie Weadock, Premium Organization

Steve called the meeting to order at 3:37pm.

Previous BOD Meeting Minutes (Kyle Decker)

The January 30th board meeting minutes were presented. With no comments and/or clarifications requested, David moved to accept the minutes as presented. Darlene seconded the motion. The motion passed.

Treasurer's Report (Darlene Hagan)

The January 2015 financial reports were presented. Darlene highlighted the actual membership revenue is in line with the budget forecast and the balance sheet reflects cash balance is ahead from this time last year. There were no comments and/or questions. The financial reports will be made part of these notes as exhibit A.

President's Report (Steve Taddie)

Golf & Banquet Survey Results

A review of the golf/banquet survey results noted the following:

- high percentage of respondents don't value the event
- the sample size would be adequate if directed to a random audience
- the sample size is not adequate as the survey was directed to a specific audience
- larger sample size is needed
- at May meeting there will be a shout out from the podium advising of a new survey and requesting all in attendance to complete
- information and promotion of the banquet needs to be more prominent
- Al: draft 2nd survey for golf; add shout out for golf survey to May agenda

Notes/Minutes Drafted by: Stephanie Weadock and Kyle Decker Central Arizona Estate Planning Council in care of: Premium Organization www.caepc.org E-mail: info@CAEPC.org 602-840-2900



Way finding sign

All were in favor of the new "way finding" sign placed at the bottom of the stairs.

Administrative support hours

Steve noted Melissa's proposal to adjust the 2014/15 contract from 65 to 50 hours/month for the remainder of season. Conversation took place to possibly reinvest hours to get more done or apply extra revenue to the holiday event entertainment.

Strategic planning meeting minutes

Steve requested feedback and/or comments. None were presented. Al: Kyle to email summary of Board Retreat Notes to Steve Taddie

Administrative Report

A written administrative report was posted with the agenda. This report will be made part of these notes as exhibit B.

Golf/Banquet Committee Report (Nick Kolesar)

Nick reported PCC requires purchasing lunch for everyone. There will be an \$800 bundle purchase to include: a foursome, four banquet admittances, and a tee sponsorship. Golf fees: \$150 early bird member and \$170 early bird non-member. The tee sponsorships will be sold at \$300 each. PCC charge to CAEPC for golf is \$110 per player plus \$22 for lunch. Golf fee will include one drink ticket for use on the course. Goody bag items are being requested. Golf balls will be provided by MassMutual. Nick is awaiting receipt of the BEO from PCC. Mulligans: 1 for \$10/3 for \$20.

Public Outreach Committee Report (Harry Calivas)

Steve and Harry reached out to PBS for possible collaboration for Estate Planning Week. PBS requires \$15,000 dollars through a qualifying organization. This requirement hinders the possibility for collaboration. Steve has reached out to KJZZ and they are considering.

Nominating Committee Report (Emily Burns)

The 2015/16 slate was presented along with bios for the three proposed new board members: Darren Case, James Lukes, Cindy Andresen. One of the proposed Directors, Jim Lukes, has been a longstanding member, but not a current Associate Member this year.

Emily advised that Section 3.8 of the bylaws states - "An individual who has been an Associate Member of the Council for at least the prior two years shall be eligible to be a Director."

2014-2015 Season



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Chuck Whestine noted that the intended purpose of the two-year requirement was to help ensure that the nominated board member was familiar with the Council. Since the nominated board member had been a long-standing Associate Member of the Council, had expressed his interest in prior years to be nominated for the board and had allowed his membership for the current year to lapse for personal reasons.

Emily advised that Section 3.7.5 of the bylaws states – "Informalities and Irregularities – All informalities and irregularities in any call or notice of a meeting, or in the areas of credentials, quorums, voting and similar matters, will be deemed waived if no objection is made at the meeting." Chuck moved to allow the exception. Bill seconded the motion. Darlene objected.

Emily advised that Section 9 of the bylaws states – "Amendments and Exceptions – Amendments to the Bylaws, Amendments to the Articles of Incorporation, including additions, changes, or repeal of provisions, as well as temporary exceptions to the Bylaws, may be made at any Board meeting by the vote or written consent of the two-thirds (2/3) vote of the Directors present at any regular Board Meeting; provided, however that notice of a potential Bylaw change shall be given at the previous regular meeting."

Chuck moved to waive the prior notice requirement for the Bylaws amendments and exceptions. Darlene objected.

After further discussion, Darlene withdrew her objection to the two-year prior Associate Member requirement. In accordance with Section 3.8 of the bylaws, there were no objections to allowing the exception. Chuck then moved to approve the slate as presented and David seconded the motion. Darlene and Harry abstained from the motion to approve the slate as presented. The motion passed. The approved slate will be made part of these minutes as follows:

PRESIDENT: David Walser

VICE PRESIDENT: Darren Case

o TREASURER: Darlene Hagan

SECRETARY: Kyle Decker

PAST PRESIDENT: Steve Taddie

o BOARD MEMBERS: Katie Hill, Harry Calivas, Remy Carpenter, Nick Kolesar, Steve Koons, Liz Shabaker, Bill Perdue, Jim Lukes, Cindy Andresen

Membership Committee Report (Bill Perdue)

AI - Begin new member kick off in May. Bill Perdue will ask Jim Lukes to join the Membership Committee.

Sponsorship Committee Report (Steve Koons)

Notes/Minutes Drafted by: Stephanie Weadock and Kyle Decker Central Arizona Estate Planning Council in care of: Premium Organization www.caepc.org E-mail: info@CAEPC.org 602-840-2900



Sponsor was unaware that they had committed to sponsor the March meeting. Sponsor is now aware and will be attending meeting with a group of 3 representatives.

EPG Committee Report (Remy Carpenter)

AI - The EPG is focused on increasing the amount of non-attorney scholarship candidates.

AEP Committee Report (Harry Calivas)

April 8th AEP and EPG will be hosting an event at 5th and Wine. Currently the room accommodates 44 people and they have 45 RSVPs. This will qualify for various CE credits.

Holiday Social Committee Report (Remy Carpenter)

Remy, Sue Kuraja, and Darlene Hagan will be touring the Museum of the West as a potential venue for the Holiday Party.

Meeting Ambassadors Committee Report (Kyle Decker) - No report

Other Business:

Steve Taddie mentioned that Premium Organization would not be able to serve as our administrator next year, and requested that we select a new administrative services provider. We will be working as a board on presenting an RFP to a variety of service providers. Members mentioned including the following items in the RFP – bankable hours, website administration, annual continuing education report for members.

AI – Steve and Harry will be working on obtaining and updating the RFP used in 2012.

The meeting was adjourned at 4:56

Action Items: Items noted as done will not reflect on next meeting agenda

| AI# | Action Item: | Assigned To | Goal |
|-----|---|---|---------------|
| 1 | Follow up with prospective members that attended the ice cream social as guests | All Board Members that invited a guest | Ongoing |
| 3 | Solicit Tee, Hole and Bathroom Sponsors for Golf Event | Golf Committee | Ongoing |
| 4 | Coordinate with Stephanie to send a blast email regarding the Golf Event | Golf Committee | Upcoming week |



| 5 | Begin to solicit donations for the golf goody bags | Golf Committee, Board | Ongoing |
|----|--|-----------------------------------|-----------|
| 7 | Draft new golf/banquet survey for release after the May meeting | Steve | 4/30/15 |
| 8 | Shout out at May meeting advising of new golf/ Banquet survey | Steve | 5/11/15 |
| 9 | Coordinate New Member Kick Off | Membership Committee | 5/1/2015 |
| 10 | Solicit non-attorney scholarship candidates, as well at attorney candidates | EPG Committee and Board Committee | 5/11/2015 |
| 11 | Steve and Harry will be working on obtaining and updating the RFP used in 2012 | Steve Taddie and Harry Calivas | 5/11/2015 |

Board Member Attendance Record

| | 8/6/14 | 10/6/14 | 11/3/14 | 1/5/15 | 1/30/1 | 3/2/15 | 5/11/15 | Attendance Percentage |
|------------------------------|--------|---------|---------|--------|--------|--------|---------|--------------------------|
| Steve Taddie (President) | yes | yes | yes | yes | yes | Yes | | 100% |
| David Walser (Vice | yes | yes | no | yes | yes | Yes | | 83% |
| Darlene Hagan (Treasurer) | yes | yes | yes | yes | yes | Yes | | 100% |
| Kyle Decker (Secretary) | yes | yes | yes | yes | yes | Yes | | 100% |
| Emily Burns (Past President) | yes | no | yes | yes | yes | Yes | | 83% |
| Charles Whetstine | yes | yes | yes | yes | yes | Yes | | 100% |
| Liz Shabaker | yes | yes | yes | yes | yes | No | | 83% |
| Katie Hill | yes | yes | yes | yes | yes | Yes | | 100% |
| Steve Koons | yes | no | yes | yes | no | Yes | | 67% |
| Harry Calivas | yes | yes | yes | yes | yes | Yes | | 100% |
| Bill Perdue | yes | yes | yes | yes | yes | Yes | | 100% |
| Remy Carpenter | yes | yes | yes | yes | yes | Yes | | 100% |
| Nick Kolesar | no | yes | no | no | no | Yes | | 33% |
| Gary Ringel | yes | no | yes | yes | yes | Yes | | 83% |

Respectfully submitted,

Kyle Decker 2014/15 CAEPC Secretary

Notes/Minutes Drafted by: Stephanie Weadock and Kyle Decker Central Arizona Estate Planning Council in care of: Premium Organization www.caepc.org E-mail: info@CAEPC.org 602-840-2900



April 20, 2015 Board Meeting Minutes

(14 BOD Members, 14 Voting Members, 8 = Quorum)

In attendance: (yes/no)

| | .,, | | | | |
|-----|---------|-----------|-----|-------|-----------|
| Yes | Steve | Taddie | Yes | Katie | Hill |
| Yes | David | Walser | Yes | Steve | Koons |
| No | Darlene | Hagan | No | Harry | Calivas |
| No | Kyle | Decker | No | Bill | Perdue |
| Yes | Emily | Burns | Yes | Remy | Carpenter |
| Yes | Charles | Whetstine | Yes | Nick | Kolesar |
| No | Liz | Shabaker | Yes | Gary | Ringel |

Reserves requirement adopted March 5, 2012:

20% of last season's total revenue (May 2014): \$29,608.61

Steve called the meeting to order at 7:00pm.

President's Report (Steve Taddie)

- Notice given for vote to on an exception to the bylaws at the May board meeting
- Reminder regarding review of administrative firm candidates on April 22^{nd.}
- Discussed new survey re golf portion of the spring outing, and requesting everyone complete, and add question regarding if attended last year, why not this year...

No other committee reports or other business discussed The meeting was adjourned at 7:15pm

Board Member Attendance Record

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|------------------------------|--------|---------|---------|--------|--------|--------|---------|--------------------------|--|
| Steve Taddie (President) | yes | yes | yes | yes | yes | yes | yes | 100% | |
| David Walser (Vice | yes | yes | no | yes | yes | yes | yes | 86% | |
| Darlene Hagan (Treasurer) | yes | yes | yes | yes | yes | yes | no | 86% | |
| Kyle Decker (Secretary) | yes | yes | yes | yes | yes | yes | no | 86% | |
| Emily Burns (Past President) | yes | no | yes | yes | yes | yes | yes | 86% | |
| Charles Whetstine | yes | yes | yes | yes | yes | yes | yes | 100% | |
| Liz Shabaker | yes | yes | yes | yes | yes | no | no | 71% | |
| Katie Hill | yes | yes | yes | yes | yes | yes | yes | 100% | |
| Steve Koons | yes | no | yes | yes | no | yes | yes | 71% | |
| Harry Calivas | yes | yes | yes | yes | yes | yes | no | 86% | |
| Bill Perdue | yes | yes | yes | yes | yes | yes | no | 86% | |
| Remy Carpenter | yes | yes | yes | yes | yes | yes | yes | 100% | |
| Nick Kolesar | no | yes | no | no | no | yes | yes | 43% | |
| Gary Ringel | yes | no | yes | yes | yes | yes | yes | 86% | |

Notes/Minutes Drafted by: Stephanie Weadock and Kyle Decker Central Arizona Estate Planning Council in care of: Premium Organization www.caepc.org E-mail: info@CAEPC.org

2014-2015 Season



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Respectfully submitted,

Kyle Decker 2014/15 CAEPC Secretary