

Steve Taddie, President, 602-778-0307 David Walser, CPA, Vice-President, 602-474-3410 Darlene Hagan, CPA, Treasurer, 480-946-0751 Kyle Decker, CFP, Secretary, 480-315-5216 Emily Burns, JD, CFP, Past President, 602-212-9500

January 5, 2015 Board Meeting Agenda

(14 BOD Members, 14 Voting Members, 8 = Quorum)

RSVP/Regret

RSVP	Steve	Taddie	RSVP	Katie	Hill
	David	Walser	RSVP	Steve	Koons
RSVP	Darlene	Hagan	RSVP	Harry	Calivas
RSVP	Kyle	Decker		Bill	Perdue
RSVP	Emily	Burns	RSVP	Remy	Carpenter
RSVP	Charles	Whetstine	RSVP	Nick	Kolesar
RSVP	Liz	Shabaker		Gary	Ringel

Reserves requirement adopted March 5, 2012: 20% of last season's total revenue (May 2014): \$29,608.61

Additional Guests:

4:00pm Call the meeting to order (Steve Taddie)

Previous BOD Meeting Minutes: (Kyle Decker)

November 3, 2015 Meeting Minutes

Treasurer's Report: (Darlene Hagan)

November 2014 Financial Reports

President's Report: (Steve Taddie)

Retreat

No February board meeting Marketing of February program

Administrative Report

Committee Report(s):

Membership (Bill Perdue)

Sponsorship (Steve Koons)

Golf Event (Nick Kolesar) EPG (Remy Carpenter)

Public Outreach (Chuck Whetstine)

AEP: (Harry Calivas)

Holiday Social: (Remy Carpenter)

Nominating (Emily Burns)

Meeting Ambassadors (Kyle Decker)

Central Arizona Estate Planning Council in care of: Premium Organization

www.caepc.org E-mail: info@CAEPC.org 602-840-2900



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5:00pm: Adjourn

Action Items: Items noted as done will not reflect on next meeting agenda

AI#	Action Item:	Assigned To	Goal
1	Post Mission Statement to website	Steve Taddie	By next meeting
2	Discuss/Implement with Stephanie - feature for website to prompt members to update passwords.	Steve Taddie	By next meeting
3	Check if website will allow limiting the additional disciplines to two if it is included in the membership cost in the future.	Steve Taddie	By next meeting
4	Define "Supportive Organization Categories" for Members Services page	Steve Koons	By next meeting
5	Move past member to "view only" status on Linked In	Steve Taddie	By next meeting
6	Begin to solicit half year memberships	Bill Perdue/Members hip Committee	?

Board Member Attendance Record

	8/6/14	10/6/14	11/3/14	1/5/15	2/2/15	3/2/15	5/11/15	Attendance Percentage
Steve Taddie (President)	yes	yes	yes					100%
David Walser (Vice President)	yes	yes	no					66%
Darlene Hagan (Treasurer)	yes	yes	yes					100%
Kyle Decker (Secretary)	yes	yes	yes					100%
Emily Burns (Past President)	yes	no	yes					66%
Charles Whetstine	yes	yes	yes					100%
Liz Shabaker	yes	yes	yes					100%
Katie Hill	yes	yes	yes					100%
Steve Koons	yes	no	yes					66%
Harry Calivas	yes	yes	yes					100%
Bill Perdue	yes	yes	yes					100%
Remy Carpenter	yes	yes	yes					100%
Nick Kolesar	no	yes	no					33%

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Gary Ringel yes no	yes		66%
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November 3rd, 2014 4:00pm Board Meeting Minutes

(14 BOD Members, 14 Voting Members, 8 = Quorum)

In attendance: (yes/no)

iai100: (500/110)					
Emily	Burns		yes	Charles	Whetstine
Steve	Taddie		yes	Katie	Hill
David	Walser		yes	Steve	Koons
Darlene	Hagan		yes	Harry	Calivas
Bill	Perdue		yes	Kyle	Decker
Remy	Carpenter		no	Nick	Kolesar
Gary	Ringel		yes	Liz	Shabaker
	Emily Steve David Darlene Bill Remy	Emily Burns Steve Taddie David Walser Darlene Hagan Bill Perdue Remy Carpenter	Emily Burns Steve Taddie David Walser Darlene Hagan Bill Perdue Remy Carpenter	Emily Burns yes Steve Taddie yes David Walser yes Darlene Hagan yes Bill Perdue yes Remy Carpenter no	EmilyBurnsyesCharlesSteveTaddieyesKatieDavidWalseryesSteveDarleneHaganyesHarryBillPerdueyesKyleRemyCarpenternoNick

Additional Guests: NA

4:01: Steve Taddie called the meeting to order

Previous BOD Meeting Minutes: (Kyle Decker)

Kyle presented the October 6th Board Meeting Minutes. After amendments were reviewed and completed, Darlene Hagan moved to accept as amended. Liz Shabaker seconded the motion. The motion passed.

Treasurer's Report: (Darlene Hagan)

• Darlene presented the updated Balance Sheet as of 9/30/14 and the June through September financial statement.

The board discussed the following items related to the budget:

- There have been 184 renewals including board members and the EPG scholarship recipients.
- The total contracted amount for website transition is \$2100.
- CAEPC does not have a November sponsor or a print sponsor. The February meeting has one potential sponsor and one available sponsorship opportunity.
- As of 10/2, \$30,975 was posted as revenue from membership income.

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President's Report: (Steve Taddie)

Steve presented the President's Report and the Board discussed the following:

- Mission Statement the board reviewed the Mission Statement that was emailed by David Walser. Chuck Whetstine motioned to accept the Mission Statement "as is" and Liz Shabaker seconded the motion.
- As of 10/28, Premium Organization had used 44 hours of 65 allocated hours on CAEPC administration. The board has a goal to reduce the hours of administrative time used per month in the future, and will continue to seek ways to streamline the organization.
- Steve Taddie brought up initiating the membership and sponsorship drives over the summer months in order to smooth out the usage of hours contracted with Premium Organization. The board will need to pick a date to move a member's status from "member" to "past member". The date of July 31st was discussed. At that time the members would be removed from the online directory, unless they have renewed.
- Member Disciplines \$600 was raised by allowing members to select up to two additional disciplines to be listed on the directory. 15 members purchased a 3rd and 9 members purchased a 4th.
- Member Services Directory Board reviewed the purpose of the page and the type of organizations and industries that we would allow to post links on that page. The page could be used to increase CAEPC revenue. The companies listed would be a "supportive organization" of our members. Also, we discussed using a disclaimer to avoid "endorsing" a company. The page would go live on January 1st. The Board discussed potential cost in the range of \$50 to \$100 for the half year and \$100 to \$250 for the full year. The Board can then use the analytic feature of the site to assess how often and for how long the page is visited. Will discuss further at next meeting.
- Website Sponsor the Board discussed the possibility of increasing the Website Sponsor cost in the future as the sponsor receives extensive exposure on the site.
 Darlene Hagan mentioned that she would be attending a website meeting this week at the NAEPC conference.

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Administrative Report –

Steve Taddie presented the Administrative Report and the Board discussed the following:

Timely RSVP's were at 126 and we have a guarantee for 111

Committee Report(s):

Membership (Bill Perdue) – Names of members that have not renewed have been divided up and provided to the Board for follow up. CAEPC has 184 member now and 55 outstanding vs. 203 members last year. The board will be starting to solicit half year memberships now at the same cost as last year.

<u>Sponsorship (Steve Koons)</u> – Currently ½ of the February meeting (other sponsor is pending) and Directory sponsorships are still available.

Golf Event (Nick Kolesar) – No report.

EPG (Remy Carpenter) - No report.

Public Outreach - No report.

<u>AEP (Harry Calivas)</u> – Harry is in need of additional committee members to review applications for the AEP designation. Currently, NAEPC provides a \$125 discount on the application fee if a local chapter sponsors the applicant. Motion was made by Darlene Hagan to reduce the committee members required from 5 to a minimum of 3, to have a minimum of 3 board members serve on the committee and for new AEP designation recipients to serve on the committee for a minimum of two years. The motion was seconded by Steve Taddie and was opposed by Steve Koons.

<u>Holiday Social (Remy Carpenter)</u> – Holiday Social is in work with the entertainment. The meal will be a sit down dinner and we will have a string trio to provide music.

Newsletter (Harry Calivas) — Harry Calivas and Steve Taddie have discussed the \$2500 cost to administer and the value of the newsletter. The Board discussed whether the newsletter was redundant in relation to the website. It was mentioned that members, not past members, should be able to post articles to our Linked In page. Motion was made by Kyle Decker to move past members to a "View Only" status on the Linked In page and not allow them to post articles. The motion was seconded by Steve Koons. Motion was made by Chuck Whetstine to streamline the organization,

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eliminate the newsletter and solicit articles from current members. The motion was seconded by Bill Perdue.

Nominating (Emily Burns) - Emily Burns is seeking members for this committee

Meeting Ambassadors (Kyle Decker) - No report

Unfinished Business:

No Cost Additional Member Disciplines for 2015-2016 Member Services Directory discussion Begin membership and sponsorship drives over the summer

Other Business: No report

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Meeting Adjourned at 5:13pm

Respectfully submitted,

Kyle Decker, Secretary

Action Items: Items noted as done will not reflect on next meeting agenda

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1	Post Mission Statement to website	Steve Taddie	By next meeting
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3	Check if website will allow limiting the additional disciplines to two if it is included in the membership cost in the future.	Steve Taddie	By next meeting
4	Define "Supportive Organization Categories" for Members Services page	Steve Koons	By next meeting
5	Move past member to "view only" status on Linked In page. Coordinate with Premium Organization.	Steve Taddie	By next meeting
6	Begin to solicit half year memberships	Bill Perdue/Membership Committee	?

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Steve Taddie (President)	yes	yes	yes					100%
David Walser (Vice President)	yes	yes	no					66%
Darlene Hagan (Treasurer)	yes	yes	yes					100%
Kyle Decker (Secretary)	yes	yes	yes					100%
Emily Burns (Past President)	yes	no	yes					66%
Charles Whetstine	yes	yes	yes					100%
Liz Shabaker	yes	yes	yes					100%
Katie Hill	yes	yes	yes					100%
Steve Koons	yes	no	yes					66%
Harry Calivas	yes	yes	yes					100%
Bill Perdue	yes	yes	yes					100%
Remy Carpenter	yes	yes	yes					100%
Nick Kolesar	no	yes	no					33%
Gary Ringel	yes	no	yes					66%

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Central Arizona Estate Planning Council 2014/15 P&L CAEPC PY COMPARISON June - November, 2014

	JUN - NOV, 2014	JUN - NOV, 2013 (PY)	CHANGE	% CHANGE
Income				
EPG Event Registration Fee	270		270	
Guest Fees (meals)	1,950	1,950	0	0.00 %
April Banqu Guest Meals		25	(25)	(100.00 %)
Total Guest Fees (meals)	1,950	1,975	(25)	(1.00 %)
Interest Income	1	8	(6)	(82.00 %)
Member Disciplines	400		400	
Member Web Links		475	(475)	(100.00 %)
Membership Dues				
EPG 2nd & 3rd Yr half price	450	1,125	(675)	(60.00 %)
Full Year Memberships	79,650	85,475	(5,825)	(7.00 %)
Total Membership Dues	80,100	86,600	(6,500)	(8.00 %)
Other Income				
Drink Tickets	558	597	(39)	(7.00 %)
Total Other Income	558	597	(39)	(7.00 %)
Sponsorship Sales				
Emerging Professionals' Group				
Emerging Young Planners Scholarships	2,000	2,000	0	0.00 %
Total Emerging Professionals' Group	2,000	2,000	0	0.00 %
Meeting Sponsorship	7,500	5,000	2,500	50.00 %
Web Master Sponsorship	1,500	1,500	0	0.00 %
Total Sponsorship Sales	11,000	8,500	2,500	29.00 %
Total Income	\$94,279	\$98,155	\$ (3,875)	(4.00 %)
Expenses				
General Expenses				
Administrative Service	18,032	17,325	707	4.00 %
Bank Service Charges	43	95	(52)	(55.00 %)
Credit Card	3,137	2,827	309	11.00 %
Total Bank Service Charges	3,180	2,923	257	9.00 %
Board Bus and Meetings	361	943	(582)	(62.00 %)
Past Presidents' Gift		256	(256)	(100.00 %)
Total Board Bus and Meetings	361	1,199	(838)	(70.00 %)
Committee Mtgs and Events				
Young Professionals Outreach	681	235	446	189.00 %
Total Committee Mtgs and Events	681	235	446	189.00 %
Insurance	854	854	0	0.00 %
General Liability Insurance	535	535	0	0.00 %
Total Insurance	1,389	1,389	0	0.00 %
Licenses and Permits		216	(216)	(100.00 %)
Arizona Corp Commission Reports	10		10	
Total Licenses and Permits	10	216	(206)	(95.00 %)
Marketing and Outreach Communic				
Newsletters	413	90	323	358.00 %
Website Development & Maint.	2,575	525	2,050	390.00 %
Website Domain Name/Hosting	191	540	(349)	(65.00 %)
Total Marketing and Outreach Communic	3,178	1,155	2,023	175.00 %
Miscellaneous	5		5	
Printing and Reproduction				/m == =:
Annual Roster	1,061	1,119	(58)	(5.00 %)
Total Printing and Reproduction	1,061	1,119	(58)	(5.00 %)
Software expense	466	464	2	0.00 %
Total General Expenses	28,363	26,026	2,337	9.00 %

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	TOTAL				
	JUN - NOV, 2014	JUN - NOV, 2013 (PY)	CHANGE	% CHANGE	
Member Benefits					
Dues and Subscriptions					
CFP Annual and Monthly Fees	270	20	250	1,250.00 %	
CLU-CE-Experior	60	120	(60)	(50.00 %)	
Total Dues and Subscriptions	330	140	190	136.00 %	
Speaker AV Needs	560	390	170	44.00 %	
Speaker Fees	2,500	1,500	1,000	67.00 %	
Speaker gifts	24	60	(36)	(60.00 %)	
Speaker Handouts		243	(243)	(100.00 %)	
Speaker Travel Costs	315	500	(185)	(37.00 %)	
Total Member Benefits	3,729	2,833	896	32.00 %	
Member Events					
Golf Event					
Golf Prizes (specific to Golfers)					
Goody Bags		54	(54)	(100.00 %)	
Total Golf Prizes (specific to Golfers)	0	54	(54)	(100.00 %)	
Total Golf Event	0	54	(54)	(100.00 %)	
Holiday Event					
Holiday Event Entertainment	550	1,000	(450)	(45.00 %)	
Total Holiday Event	550	1,000	(450)	(45.00 %)	
Monthly Ed Program Meals	9,228	5,384	3,845	71.00 %	
Drink Tickets	412	246	166	68.00 %	
Service Charge	2,833	1,571	1,262	80.00 %	
Тах	939	527	412	78.00 %	
Wine with dinner	2,015	744	1,271	171.00 %	
Total Monthly Ed Program Meals	15,427	8,471	6,956	82.00 %	
Other Member Meals					
Student Meals	150	150	0	0.00 %	
Total Other Member Meals	150	150	0	0.00 %	
Total Member Events	16,127	9,675	6,452	67.00 %	
Total Expenses	\$48,219	\$38,534	\$9,685	25.00 %	
Net Operating Income	\$46,060	\$59,620	\$ (13,560)	(23.00 %)	
Net Income	\$46,060	\$59,620	\$ (13,560)	(23.00 %)	

Tuesday, Dec 23, 2014 03:06:48 PM PST GMT-7 - Cash Basis

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Central Arizona Estate Planning Council BUDGET VS. ACTUALS: 2014/15 CAEPC BUDGET - FY14 P&L June - November, 2014

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
EPG Event Registration Fee	270		270	
Guest Fees (meals)	1,950	1,760	190	111.00 %
Interest Income	1	5	(4)	27.00 %
Member Disciplines	400	525	(125)	76.00 %
Membership Dues				
EPG 2nd & 3rd Yr half price	450	675	(225)	67.00 %
Full Year Memberships	79,650	81,450	(1,800)	98.00 %
Total Membership Dues	80,100	82,125	(2,025)	98.00 %
Other Income				
Drink Tickets	558	500	58	112.00 %
Total Other Income	558	500	58	112.00 %
Sponsorship Sales				
Emerging Professionals' Group				
Emerging Young Planners Scholarships	2,000	3,000	(1,000)	67.00 %
Total Emerging Professionals' Group	2,000	3,000	(1,000)	67.00 %
Meeting Sponsorship	7,500	8,250	(750)	91.00 %
Print Sponsor	,,,,,,	2,500	(2,500)	
Web Master Sponsorship	1,500	1,500	0	100.00 %
Total Sponsorship Sales	11,000	15,250	(4,250)	72.00 %
Total Income				94.00 %
	\$94,279	\$100,165	\$ (5,886)	94.00 %
Expenses Constal Expenses				
General Expenses Administrative Service	18,032	17,376	656	104.00 %
Bank Service Charges	43	78	(35)	55.00 %
Credit Card	3,137	2,240	897	140.00 %
Total Bank Service Charges	3,180	2,318	862	137.00 %
Board Bus and Meetings	361	670	(309)	54.00 %
Annual VP NAEPC Conf Attendance	301	900	(900)	54.00 %
Lodging		1,300	(1,300)	
Total Annual VP NAEPC Conf Attendance	0	-		0
	U	2,200	(2,200)	U
Past Presidents' Gift		632	(632)	
Total Board Bus and Meetings	361	3,502	(3,141)	10.00 %
Committee Mtgs and Events		0	0	
Young Professionals Outreach	681	700	(19)	97.00 %
Total Committee Mtgs and Events	681	700	(19)	97.00 %
Insurance	854	1,400	(546)	61.00 %
General Liability Insurance	535	0	535	
Total Insurance	1,389	1,400	(11)	99.00 %
Licenses and Permits				
Arizona Corp Commission Reports	10	10	0	100.00 %
Total Licenses and Permits	10	10	0	100.00 %
Marketing and Outreach Communic				
Membership Outreach		200	(200)	
Newsletters	413	500	(88)	83.00 %
Website Development & Maint.	2,575	1,000	1,575	258.00 %
Website Domain Name/Hosting	191	1,000	(809)	19.00 %
Total Marketing and Outreach Communic	3,178	2,700	478	118.00 %
Miscellaneous	5	240	(235)	2.00 %
Printing and Reproduction		0	0	
Annual Roster	1,061	1,300	(239)	82.00 %
Total Printing and Reproduction	1,061	1,300	(239)	82.00 %

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Software expense	466	466	(0)	100.00 %
Total General Expenses	28,363	30,012	(1,649)	95.00 %
Member Benefits				
Dues and Subscriptions				
CFP Annual and Monthly Fees	270	20	250	1,350.00 %
CLU-CE-Experior	60	120	(60)	50.00 %
Total Dues and Subscriptions	330	140	190	236.00 %
Speaker AV Needs	560	970	(410)	58.00 %
Speaker Fees	2,500	2,500	0	100.00 %
Speaker gifts	24	48	(24)	50.00 %
Speaker Travel Costs	315	500	(185)	63.00 %
Total Member Benefits	3,729	4,158	(429)	90.00 %
Member Events				
Holiday Event		0	0	
Holiday Event Entertainment	550	0	550	
Total Holiday Event	550	0	550	0
Monthly Ed Program Meals	9,228	8,800	428	105.00 %
Drink Tickets	412	420	(8)	98.00 %
Service Charge	2,833	2,536	297	112.00 %
Tax	939	826	113	114.00 %
Wine with dinner	2,015	1,520	495	133.00 %
Total Monthly Ed Program Meals	15,427	14,102	1,325	109.00 %
Other Member Meals				
Student Meals	150	260	(110)	58.00 %
Total Other Member Meals	150	260	(110)	58.00 %
Total Member Events	16,127	14,362	1,765	112.00 %
Total Expenses	\$48,219	\$48,532	\$ (313)	99.00 %
Net Operating Income	\$46,060	\$51,633	\$ (5,573)	89.00 %
Net Income	\$46,060	\$51,633	\$ (5,573)	89.00 %

Tuesday, Dec 23, 2014 03:02:47 PM PST GMT-7 - Cash Basis

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Central Arizona Estate Planning Council **BALANCE SHEET - COMPARATIVE**

As of November 30, 2014

TOTAL

	AS OF NOV 30, 2014	AS OF NOV 30, 2013 (PY)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
Drink Tickets Cash Box	200.00	200.00	0.00
Harris Bank Checking	117,316.36	98,853.23	18,463.13
Harris CD/Savings	0.00	30,148.22	-30,148.22
Total Bank Accounts	\$117,516.36	\$129,201.45	\$ -11,685.09
Total Current Assets	\$117,516.36	\$129,201.45	\$ -11,685.09
TOTAL ASSETS	\$117,516.36	\$129,201.45	\$ -11,685.09
LIABILITIES AND EQUITY			
Liabilities			
Total Liabilities			\$0.00
Equity			
Opening Bal Equity	0.00	60,812.43	-60,812.43
Retained Earnings	71,456.34	8,768.81	62,687.53
Net Income	46,060.02	59,620.21	-13,560.19
Total Equity	\$117,516.36	\$129,201.45	\$ -11,685.09
TOTAL LIABILITIES AND EQUITY	\$117,516.36	\$129,201.45	\$ -11,685.09

Tuesday, Dec 23, 2014 PST - Cash Basis

Central Arizona Estate Planning Council Reconciliation Report

Harris Bank Checking, Period Ending 11/30/2014

Reconciled on: 12/23/2014 (any changes to transactions after this date aren't reflected on this report) Reconciled by: Stephanie Weadock

Summary

Statement Beginning Balance	123,985.49
Checks and Payments cleared	-13,654.34
Deposits and Other Credits cleared	+10,402.00
Statement Ending Balance	120,733.15
Uncleared transactions as of 11/30/2014	-3,416.79
Register Balance as of 11/30/2014	117,316.36
Uncleared transactions after 11/30/2014	4,453.00
Register Balance as of 12/23/2014	121,769.36

Details

Checks and Payments cleared

<u>Date</u>	<u>Type</u>	<u>Num</u>	<u>Name</u>	<u>Amount</u>
10/24/2014	Check	2257	String Serenade	-550.00
10/29/2014	Check	2258	BMO Harris Bank N.A.	-80.00
11/03/2014	Check	2259	Oshins & Associates	-2,740.20
11/04/2014	Check	ACH	Harris Bank Global Payments	-1,498.69
11/12/2014	Check	2260	Stand Up Scottsdale	-470.00
11/12/2014	Check	2261	Charles Whetstine, P.C	-7,461.45
11/14/2014	Check	2262	Freeman Law PLLC	-854.00
Total				-13,654.34

Deposits and Other Credits cleared

<u>Date</u>	<u>Type</u>	<u>Num</u>	<u>Name</u>	<u>Amount</u>
11/03/2014	Deposit			180.00
11/04/2014	Deposit		Roger Heywood	450.00
11/05/2014	Deposit			1,360.00
11/06/2014	Deposit			8,262.00
11/06/2014	Deposit		Megan Bishton	10.00
11/07/2014	Deposit		Lindsey Frisbie	10.00
11/10/2014	Deposit			30.00
11/13/2014	Deposit			50.00
11/24/2014	Check	2263	Joseph McCabe	0.00
11/26/2014	Deposit		Eben Bull	50.00
Total				10,402.00

Additional Information

Uncleared Checks and Payments as of 11/30/2014

<u>Date</u>	<u>Type</u>	<u>Num</u>	<u>Name</u>	<u>Amount</u>
11/25/2014	Check	2264	BMO Harris Bank N.A.	-274.00
11/25/2014	Check	2265	Premium Organization	-3,142.79
Total				-3,416.79

Uncleared Deposits and Other Credits after 11/30/2014

<u>Date</u>	<u>Type</u>	<u>Num</u>	<u>Name</u>	<u>Amount</u>
12/05/2014	Deposit			3,225.00
12/19/2014	Deposit			1,228.00
Total				4,453.00

1 of 1 12/23/2014 3:04 PM A part of BMO Financial Group

BMO HARRIS BANK N.A. P.O. BOX 94033 60094-4033 PALATINE, IL

238235

ACCOUNT NUMBER:

6079701025

Statement Period 11/01/14 TO 11/30/14 IM009900290000000

01 07612

CENTRAL ARIZONA EST PLANNING COUNCIL 4110 N SCOTTSDALE RD SUITE 200 SCOTTSDALE AZ 85251

2 1/ 2 PAGE 1 OF

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IF YOU HAVE QUESTIONS ABOUT ANY OF YOUR BMO HARRIS ACCOUNTS, PLEASE CALL US TOLL-FREE AT 1-888-340-2265. BMO HARRIS BANK(R) IS A TRADE NAME USED BY BMO HARRIS BANK N.A. MEMBER FDIC. EQUAL HOUSING LENDER. NMLS401052 VISIT US ONLINE AT WWW.BMOHARRIS.COM.

CHECKING ACCOUNTS

NON-PROFIT CHECKING

ACCOUNT NUMBER

6079701025 (Checking) CENTRAL ARIZONA EST PLANNING COUNCIL

DEPOSIT ACCOUNT SUMMARY

Previous Balance as	of October 31, 2014	124,003.49
9 Deposits	(Plus)	10,402.00
8 Withdrawals	(Minus)	13,672.34
Ending Balance as of	November 30, 2014	120,733.15

Ending Balance as o	of Novembe	r 30, 2014	120,
Deposits and Other	Credits		
Date	Amount	Description	
Nov 03	180.00	ACH DEPOSIT	
		CCD GLOBAL PAY	GLOBAL DEP
Nov 04	450.00	ACH DEPOSIT	
		CCD GLOBAL PAY	GLOBAL DEP
Nov 05	1,360.00		0202112 221
1.0 7 00	_,500.00	CCD GLOBAL PAY	GLOBAL DEP
Nov 06	10.00	ACH DEPOSIT	OLODIIL DLI
140 4 00	10.00	CCD GLOBAL PAY	GLOBAL DEP
Nov 06	8 262 00	TELLER DEPOSIT	OLODIIL DII
Nov 07		ACH DEPOSIT	
140 0 7	10.00	CCD GLOBAL PAY	GLOBAL DEP
Nov 10	30.00	ACH DEPOSIT	OHODAH DEI
1100 10	30.00	CCD GLOBAL PAY	GLOBAL DEP
Nov 13	50.00	ACH DEPOSIT	GHODAH DEF
NOV 13	30.00	CCD GLOBAL PAY	GLOBAL DEP
Nov 26	50.00	ACH DEPOSIT	GLOBAL DEP
NOV 20	30.00	CCD GLOBAL PAYMENTS	GLOBAL DEP
		CCD GLOBAL PAIMENIS	GLOBAL DEP
Withdrawals and Oth	or Dobita		
Date		Description	
Nov 04	1,498.69	ACH DEBIT	
NOV 04	1,490.09	_	CT ODAT CET
		CCD GLOBAL PAY	GLOBAL STL

A part of BMO Financial Group

BMO HARRIS BANK N.A. P.O. BOX 94033 PALATINE, IL 60094-4033 238236

ACCOUNT NUMBER:

6079701025

Statement Period 11/01/14 TO 11/30/14 IM0099002900000000

01 07612

CENTRAL ARIZONA EST PLANNING COUNCIL

PAGE 2 OF 2 2/ 2

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Checks by Ser Date Nov 04 Nov 03 Nov 05 Nov 18	ial Number Serial # 2257 2258 2259 2260	Amount 550.00 80.00 2,740.20 470.00	Date Nov 20 Nov 25 Nov 24	Serial # 2261 2262 2263	Amount 7,461.45 854.00 18.00
Daily Balance	Summary				
Date	Balance	Date		Balance	
Oct 31	124,003.49	Nov 1	.3	129,486.60	
Nov 03	124,103.49	Nov 1	.8	129,016.60	
Nov 04	122,504.80	Nov 2	0	121,555.15	
Nov 05	121,124.60	Nov 2	4	121,537.15	
Nov 06	129,396.60	Nov 2	5	120,683.15	
Nov 07	129,406.60	Nov 2	6	120,733.15	
Nov 10	129,436.60				

Important information about your Consumer Overdraft Credit Line Account

For overdraft credit plans with a fixed Annual Percentage Rate:

The periodic rate and corresponding Annual Percentage Rate does not change.

For overdraft credit plans with a variable Annual Percentage Rate:

The periodic rate and corresponding Annual Percentage Rate for this plan is a variable rate which can change monthly. (See your account agreement for details on how the Annual Percentage Rate is determined.)

CALCULATION OF BALANCE SUBJECT TO INTEREST RATE FOR CONSUMER OVERDRAFT CREDIT LINE ACCOUNTS

We figure the interest charge on your account by applying the periodic rate to the "daily balance" of your account for each day in the billing cycle. To get the "daily balance" we take the beginning balance of your account each day, add any new advances, and subtract any payments or credits. This gives us the daily

The interest charge begins to accrue on the date an advance is posted to the account. The interest charge continues to accrue on the unpaid principal balance after the statement has been printed and mailed to you. There is no "grace period" or "free ride period" which would allow you to avoid an interest charge.

WHAT TO DO IF YOU THINK YOU FIND A MISTAKE ON YOUR CONSUMER OVERDRAFT CREDIT LINE ACCOUNT STATEMENT

If you think there is an error on your statement, write to us at: Harris, Attn: Billing Department, Servicing Dept. D, 3800 Golf Road, P.O. Box 5043, Rolling Méadows, IL 60008.

In your letter, give us the following information:

- Account information: Your name and account number.
 Dollar amount: The dollar amount of the suspected error.
- Description of Problem: If you think there is an error on your bill, describe what you believe is wrong and why you believe it is a mistake.

You must contact us within 60 days after the error appeared on your statement.

You must notify us of any potential errors in writing. You may call us, but if you do we are not required to investigate any potential errors and you may have to pay the amount in question.

While we investigate whether or not there has been an error, the following are true:

- We cannot try to collect the amount in question, or report you as delinquent on that amount.
 The charge in question may remain on your statement, and we may continue to charge you interest on that amount. But, if we determine that we made a mistake, you will not have to pay the amount in question or any interest or other fees related to that amount.
 While you do not have to pay the amount in question, you are responsible for the remainder of your balance.
 We can apply any unpaid amount against your credit limit.
- We can apply any unpaid amount against your credit limit.

Credit Information

We may report information about your account to credit bureaus. Late payments, missed payments, or other defaults on your account may be reflected in your credit report.

IN CASE OF ERRORS OR QUESTIONS ABOUT YOUR ELECTRONIC TRANSFERS AND CARD TRANSACTIONS

Call us at 1-800-847-1066 for errors involving Card transactions, or for Electronic Transfers call 1-888-340-2265, or write to Harris, P.O. Box 94019, Palatine, Illinois 60094-4019, as soon as you can if you think your statement or receipt is wrong or if you need more information about a transfer listed on the statement or receipt. We must hear from you no later than 60 days after we sent you the first statement on which the problem or error appeared. This is the information we will need in order to help resolve the problem:

- Tell us your name, account number, and Card number (if applicable).
- Describe the error or the transaction and the date of the transaction you are unsure about, and explain why you believe it is an error or why you need more information.
- Tell us the dollar amount of the suspected error.

If you tell us orally, we require that you also inform of us the error in writing within ten Business Days.

We will determine whether an error occurred within 10* Business Days after we hear from you and we will correct any error promptly. If we need more time, however, by law we may take up to 45* days to investigate your complaint or question. If we decide to do this, we will provisionally credit your account within 10* Business Days for the amount you think is in error, so that you will have the use of the money during the time it takes us to complete our investigation. If you fail to give us the required written confirmation of your complaint or question, then we may not credit your account or we may revoke the provisional credit we previously gave to you.

We will tell you the results of our investigation within three Business Days after completing our investigation.

*These time periods may be extended as follows. The applicable time is 20 Business Days in place of 10 Business Days for new accounts if the notice of the error involves a transfer to or from the account within the first 30 days your account is open. The applicable time is 90 days in place of 45 days if the notice of error involves a transfer that either (1) was initiated outside the U.S., (2) resulted from a Point-of-Sale transaction, or (3) occurred within the first 30 days your account is open.

(1) OUTSTANDING TRANSACTIONS

TO RECONCILE YOUR CHECKING ACCOUNT

- List and Total all outstanding checks including those still outstanding from previous statements.
- Enter the "Ending Balance" shown on this statement.
- Add deposits and other credits not shown on this statement.
- Subtract the total of outstanding checks as determined in Step 1 above.
- This figure should be your checkbook balance. If it does not agree, review the above steps and if necessary, review your checkbook entries.

NUMBER	AMOUNT	

2		
3		
(4)		
(4) (5) (6)		
(6)	CORNOL	

RECONCILEMENT

Date: 07/01/2012



CREDIT CARD MERCHANT STATEMENT

DATE: 11/28/2014 PAGE: 1 OF 2

CODES: N FORM: 9 20012166

MERCHANT: 000001670657936

12166 DBA: CENTRALARIZONAESTATEPLANG COUNC

055-67-016-001-000

CENTRALARIZONAESTATEPLANG COUNC STEPHANIE WEADOCK P 0 BOX 4130 SCOTTSDALE, AZ 85261

*- INFORMATION ADVICE -

¥			p	EPOSITS				*
DAY REF NO.	ITEMS	\$ S	ALES\$	\$ CREDITS	S\$ \$- D]	SC -\$	\$ NET	DEPOSIT \$
03 67030509799	1		450.00	. (00	.00		450.00
04 67030839713	4		1,360.00	. (00	.00		1,360.00
05 67030940824	1		10.00	. (00	.00		10.00
06 67031056945	1		10.00	. (00	.00		10.00
07 67031164267	3		30.00	. (00	.00		30.00
12 67031558020	4		50.00	. 0	00	.00		50.00
25 67032954276	1		50.00	. 0	00	.00		50.00
DEPOSIT TOTALS:	7		1,960.00	.0	00	.00		1,960.00
** DEPOSIT ITEM SUMMARY **								
SALES :	15		1,960.00	DB AD.	j:	0		.00
CREDITS:	0		.00	CR AD.	J:	0		.00
TOTAL :	15		1,960.00	TOTAL	:	0		.00
	*	*	SETTLEMEN	T/DISCOUNT	*	X		
						DISC	ITEM	
** DESCRIPTION)N *	* IT	EMS \$ AM	IOUNT\$ AV	/G TICKET	RATE	RATE	FEE AMOUNT
AMEX			1	50.00	50.00	2.9500	.1000	1.58
AMEX			3	1,350.00	450.00	3.0500	.1000	41.48
VISB			1	450.00	450.00	2.3700	.1500	10.82
VISA			1	10.00	10.00	2.3700	.1500	.39
VIBS			1	10.00	10.00	2.3700	.1500	.39
VDBT			3	40.00	13.33	2.2900	.1500	1.37
VISP			1	10.00	10.00	2.3700	.1500	.39
MCBS			2	20.00	10.00	2.3700	.1500	.77
MCMC			2	20.00	10.00	2.3700	.1500	.77
VISA NETWORK ACCESS			7	.00	.00	.0000	.0250	.18
VISA DOM ASSESS & PR			7	520.00	74.29	. 2340	.0000	1.22
MC DOM ASSESS & PROC			4	40.00	10.00	.2340	.0000	.09
ASSC CARD ACCEPT & L	ICENSE	FEE	4	40.00	10.00	.0100	.0000	.00
CHGB			4	1,400.00	350.00	.1500	.0000	2.10
CHGB			4	1,400.00	350.00	.3000	.0000	4.20
TOTAL								65.75



CREDIT CARD MERCHANT STATEMENT

DATE: 11/28/2014 PAGE: 2 OF CODES: N FORM: 9 20012166

MERCHANT: 000001670657936

12166

DBA: CENTRALARIZONAESTATEPLANG COUNC

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055-67-016-001-000

CENTRALARIZONAESTATEPLANG COUNC STEPHANIE WEADOCK P 0 BOX 4130 SCOTTSDALE, AZ 85261

*- INFORMATION ADVICE -

CHGB 2964 VS APF-CR 3 .0295 .09 CHGB 2969 VS APF-DB 4 .0295 .12 CHGB 2971 MC CVC2FEE 4 .0095 .04 3009 GLOBAL ATL 7 .2000 1.40 6081 MONTHLY INTERNET GATEWAY FEE 0 .0000 15.00 6085 DATA MONITORING FEE 0 .0000 15.00 6112 STATEMENTS 0 .0000 10.00 6299 FIXED ACQ NETWORK FEE 2 0 .0000 15.00 6313 REG COMP 0 .0000 5.00	*	* SURCHARGES ITEMS	* \$ AMOUNT		FEE AMOUNT
CARD CHARGE DESCRIPTION NUMBER RATE FEES FOR OUTLET 00000 6313 RATE FEES CHGB 2954 MC NABU 4 .0295 .12 CHGB 2964 VS APF-CR 3 .0295 .09 CHGB 2969 VS APF-DB 4 .0295 .12 CHGB 2971 MC CVC2FEE 4 .0095 .04 3009 GLOBAL ATL 7 .2000 1.40 6081 MONTHLY INTERNET GATEWAY FEE 0 .0000 15.00 6085 DATA MONITORING FEE 0 .0000 15.00 6112 STATEMENTS 0 .0000 15.00 6299 FIXED ACQ NETWORK FEE 2 0 .0000 15.00 6313 REG COMP 0 .0000 5.00	NQS-VS CHECK CARD RETAIL 2 NQS-VS SIGNATURE PREFERRED NQS-MC COMMERCIAL CARD NQS-MC CONSUMER WORLD CARD	1 1 2	10.00 10.00 20.00		0.42 0.35 0.71 0.71
TOTAL OTHER FEES: 61.77 YOUR ACCOUNT HAS BEEN DEBITED: 136.80	CARD CHARGE DESCRIPTION FOR OUTLET 00000 CHGB 2954 MC NABU CHGB 2964 VS APF-CR CHGB 2969 VS APF-DB CHGB 2971 MC CVC2FEE 3009 GLOBAL ATL 6081 MONTHLY INTERNE 6085 DATA MONITORING 6112 STATEMENTS 6299 FIXED ACQ NETWO	T GATEWAY FEE FEE RK FEE 2 TOTAL OTHER F	NUMBER 4 3 4 4 7 0 0 0 0 0	RATE .0295 .0295 .0295 .0095 .2000 .0000 .0000 .0000	.12 .09 .12 .04 1.40 15.00 15.00 10.00 15.00 5.00

---- MESSAGES ----

PLEASE BE ADVISED THAT EFFECTIVE WITH JANUARY 2015 PROCESSING ACTIVITY, VISA HAS ANNOUNCED THEY WILL BE INCREASING ASSESSMENTS. AS A RESULT SOME MERCHANTS WILL SEE AN INCREASE IN ASSESSMENTS OF 0.02 PERCENT. PLEASE CONTACT YOUR CUSTOMER SERVICE TEAM IF YOU HAVE QUESTIONS OR CONCERNS.



<u>Premium Organization Administrative Report</u> <u>January 5, 2015</u>

December 1st Holiday Event RSVPs/Guarantee

• Timely RSVPs: 133

• Guaranteed: 120 (trend over the past 5 years has been 10% under the RSVP count that actually attended)

Actually attended: 123

Membership Disciplines:

• 12 3rd disciplines sold

• 8 4th disciplines sold

• 20 total extra disciplines sold at \$25 each = \$500

Three outstanding payments are being follow up on

LinkedIn:

- 171 members (same since May 2014 board meeting)
- Approximately 70 of the 117 LinkedIn members are active members of CAEPC

January items noted on the annual timeline of events:

- VP begin securing next season speakers
- Nominating committee meetings begin
- Golf committee begin working
- AEP shout out at general meeting
- Notice to meeting sponsors for next season (past and present)
- Marketing of Feb. program-board members attend other org. mtgs to promote

Planned Giving Round Table of Arizona in care of: Premium Organization
www.pgrtaz.org E-mail: info@pgrtaz.org

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