PO Box 4130 Scottsdale, AZ 85261

www.CAEPC.org

info@CAEPC.org

602-840-2900 480-922-5283

# Website Features Monthly Spotlight

Public Access

Find a Planner

Member Usage

Member Renewal **Event Registration** 

## **Inside this Issue:**

Around the Corner:	-
Upcoming Events	
Save The Date:	2
Annual Events	
Heard on the Floor:	2
Member Feedback	
NAEPC:	5
Annual Conference	
<b>AEP</b> ®	
Leimberg	
Estate Planning	
Technical Updates	
Sponsors:	4
Thank you!	

Member News: Elizabeth Shabaker 4

4

**Committees: Get Involved!** 



**Current Highlights** 

Showcase Your Firm

Sponsorship support of our pro-

gramming provides our members

with this exceptional value...If you

are a serious estate planner, you

can't afford NOT to join. If you

are serious about expanding your

branding, visibility, and image as a

can't afford not to consider spon-

quality company to the Arizona Estate Planning Community, you

A few of CAEPC's programs

remain open for sponsorship:

Beveryl Brautigam, CPA

Hal Bartholomew, Esg.

Robert Keebler

Greetings to All:

• February Half Day Program

(Two sponsorships available)

The Board of Directors is hop-

ing and planning for more mem-

ber involvement, this year and in

future years, in the planning and

activities for CAEPC. We are

happy to have committee chair-

persons already, for most com-

mittees, who are listed on an

website with contact informa-

committee sign-up sheets avail-

able at the registration table at

our November 4th meeting.. I

committees, meet new people,

urge you to join one of the

and become involved in our

group.

organizational chart on this

tion for each. We will have

• January Dinner Program

sorship.

Central Arizona Estate Planning Council

2013/2014 Season	Officers
Emily Burns	President
Steve Taddie	Vice President
David Walser	Treasurer
Darlene Hagan	Secretary
Joseph McCabe III	Past President

## Newsletter Date: November 1, 2013

• Annual Estate Planners' Golf Tourney to be held at the Support The Council Phoenix Country Club

Review sponsor benefits.

#### **Need More Information?**

Visit the sponsor page of the CAEPC website or contact this year's sponsorship chair, loe McCabe III,

> Forward this enewsletter to a professional who should consider joining!

## Member Benefit **Connects to the Public**

As our council grows in size and visibility, calls for referrals to estate planning professionals become more frequent. The council cannot endorse any member over another, but has an ombudsman role for the general public in accessing member professionals.

Your CAEPC website has a publicly accessible list of those planners who elected to have their firm logo and e-mail posted visibly to the public

Take advantage of this member benefit for only \$25.00. Process your purchase on the sponsor purchase page of the website today!

# President's Message: Emily Burns

Following is a list of our committees:

Membership Nominating Emerging Planners Accredited Estate Planners Newsletter Golf Tournament Legislative Affairs Meeting Ambassadors Community Outreach

Also, please remember that we invite members to sign up for consideration by the nominating committee for appointment to the Board of Directors. Board members serve a three-year term. Board meetings are generally held starting at mid-afternoon the days of our regular speaker meetings throughout our membership year. We will have applications available at the November meetings.

I think we all recognize that we get more out of an organization the more we put into it.

We're all looking forward to cooler weather and happy to have survived another summer!

I look forward to seeing all of you at our November 4th meeting.

Emily Burns, JD 2013-14 CAEPC President

# Around the Corner: Upcoming Events!

## **Emerging Professionals' Group**

Are you or someone you know an emerging professional? Please join the EPG for a joint venture with NexGen, where we will kick off our year at the

Del Frisco's Grille in Phoenix.

November 12, 2013 5:30-7:30pm

Del Frisco's Grille 2425 E Camelback Rd #110 Phoenix, AZ 85016

Please RSVP to: emergingprof@caepc.org

# Save The Date:

## Half-Day Program and Ice Cream Social February 3, 2014

This season's half-day program will feature national speaker Robert Keebler of Keebler and Associates. Mr. Keebler will be presenting on:

#### "IRA at Death & Beyond"

This four-hour CE program includes lunch and a half-time break with an ice cream social.

# December 2nd Holiday Event

On December 2nd, bring your favorite companion and celebrate the season!

#### **Entertainment provided by:**

#### "The Dinner Detective"

Come early, share a cocktail with fellow planning professionals, and leave with holiday spirit

Registration is open

## **Board Meetings**

Did you know your CAEPC Board of Directors generally meet at the Phoenix Country Club preceding the monthly member programs? Did you know board meetings are open to members? You can register to attend a board meeting on the <u>meeting registration page</u> of the CAEPC website. Come see your board at work! The next board meeting is this Monday, November 4th at 3:15pm.

## Annual Estate Planners' Golf Tourney and Member Banquet April 21, 2014

This season's golf tourney and member banquet will be held at the Phoenix Country Club. We are very excited to hold this event at the venue that has taken such good care of our group throughout the year.

# Heard On The Floor:

Bruce Read, AEP, CLU, ChFC, CASL CAEPC 2013/14 Event News Reporter

# When Members were asked what they hoped to accomplish with CAEPC this year, we heard:

"I'd like to see continued emphasis on Arizona trust, estate and gift laws."

"I prefer the practical stuff, the stuff that applies to the work I do; also what's unique to Arizona."

"I want to learn more Arizona asset protection applications, the specifics of separate and community property laws."

"To survive."

"To continue and build and develop relationships."

#### When Members were asked what they liked about membership in CAEPC, we heard:

"I like the size, other groups in the valley are smaller, and this group has a diversified group of professions. I think this experience level increases my knowledge and expands my options, something I didn't expect"

"I appreciate the depth of our members. Having been a member since the mid-1990's I see the commitment of the group to enhance its members."

" I like having the resources of CAEPC, the classes, events and members. I like to know whom to refer my clients to, I'm confident knowing the level of expertise and professionalism of CAEPC members."

"I meet quality people at every meeting; for the last eight years. I intentionally try and sit with members I have yet not met. Its kind of an endless process."

"I like having front row access to top advisors. I was disappointed to see member speakers on the agenda this year. I prefer non-member speakers or an open bid process for members if an industry is represented. No offense to the speakers."

## Page 2

## Interested in obtaining an Accredited Estate Planner® Designation?

## **NAEPC** News and Information:

## NAEPC 50th Annual Conference "What You Learn In Vegas Won't Stay In Vegas" November 20-22, 2013

Please plan on joining NAEPC & The NAEPC Education Foundation this November in Las Vegas, Nevada. The hosting property, The Cosmopolitan of Las Vegas, is the newest property on the Las Vegas Strip and the annual conference provides the perfect opportunity for just a little extra time away! Plan now to join the celebration of 50 years of exceptional conferences and educational programming!

**ONLINE REGISTRATION IS NOW OPEN!** 

DOWNLOAD THE REGISTRATION BROCHURE HERE!

#### Interested in obtaining an Accredited Estate Planner® Designation? (AEP®)

Professional estate planners can now achieve an accreditation that acknowledges their experience and specialization in estate planning. The Accredited Estate Planner® designation is available to attorneys, Chartered Life Underwriters, Certified Public Accountants, Certified Trust and Financial Advisors, Chartered Financial Consultants, and Certified Financial Planners®. The AEP® designation is awarded by the National Association of Estate Planners & Councils to recognized estate planning professionals who meet special requirements of education, experience, knowledge, professional reputation, and character.

Please click this link to learn more..... http://www.naepc.org/designations/estate-planners

Contact the Central Arizona Estate Planning Council AEP committee chair, <u>Harry Calivas</u>, for additional information and find out how the CAEPC can assist with the process and possibly help reduce the application fee.

## Interested in obtaining an Accredited Estate Planner® Designation? (AEP®)

Leimberg is a valuable and wonderful resource for keeping up to date on recent changes related to estate planning. This service is provided to our members at no additional cost. If you are a current member of CAEPC, you have a subscription to Leimberg. You should have received notice directly from NAEPC with instructions to getting your access information on the Leimberg website. Here is the <u>Leimberg notice</u> posted to the members' only section of the CAEPC website for ease of reference and use. (Note: You will need to log in to the CAEPC website to access this notice.)

# **Estate Planning Technical Updates and Articles:**

#### Same-sex marriage tax treatment.

Bullet-point summary of IRS ruling implementing federal tax aspects of June 26, 2013, U.S. Supreme Court decision, which invalidated a provision of the Defense of Marriage Act. LISI Estate Planning Newsletter #2136 (August 29, 2013) at http://www.LeimbergServices.com.

Permanent increase in generation-skipping transfer tax exemption to \$5,000,000 (indexed from 2010) Excellent discussion by Beth Shapiro Kaufman, of Caplin & Drysdale, particularly with respect to use of the increased (and still-

increasing because of indexing) GSTT exemption for prior taxable gifts. LISI Estate Planning Newsletter #2140 (September 11, 2013) at <a href="http://www.LeimbergServices.com">http://www.LeimbergServices.com</a>

#### Charitable gifts come in many forms

Q: In our financial plans, we've been considering our retirement and ways to support our children and grandchildren, but we'd also like to think about supporting our favorite charities. How can we do more than our usual annual gifts? -H.S. Texas A: When you decide the time is right for you to make a charitable gift(s) to your favorite nonprofit organization or cause(s), don't assume that just writing a check is the only option. You have a wide variety of techniques and assets you can use to fund charitable gifts, including some of the following strategies. <u>Read more......</u>



2013/14 season sponsorships available. Please visit the <u>sponsor page</u> of the website.

## Special Mentions: Congratulations Elizabeth Shabaker!

Elizabeth has been elected, as of July 31, 2013, as a shareholder of her firm, Versant Capital Management, Inc. Elizabeth earned this prestigious honor with her firm by serving as a chief operating officer and senior investment counselor, providing immensely dedicated client service and assisting with the firm's growth.

# 2013/2014 CAEPC Committees

Membership: Steve Taddie and Bill Perdue

Sponsorship: Joseph McCabe III

Emerging Planners' Group: Darren Case

Holiday Event: Darren Case and the EPG Group

Newsletter: Harry Calivas, Lou Comus and Bruce Read

Golf Tournament: Nick Kolesar

Legislative Affairs: Roger Curley

Meeting Ambassadors: Kyle Decker



Members interested in getting involved, please visit the committee reference page on the CAEPC website or email <u>info@caepc.org</u>

The Central Arizona Estate Planning Council was established in the 1960s as a professional organization for diverse practitioners involved in the estate planning process. With emphasis on the estate planning team, our focus is to gain a broader perspective of pertinent issues and ideas, in order to construct and protect our clients' financial estates and to achieve a smooth transition of wealth from one generation to another. Estate planning is one of today's fastest-evolving professional disciplines, as ever-changing tax laws and volatile market values have created opportunities for practitioners and clients alike. The Council regularly presents top national speakers at power-packed dinner meetings offering both continuing education and networking opportunities. Council members further benefit from an afternoon seminar with a national strategist, an ice cream social, a spouses' night and a golf outing - all designed to promote professionalism and reciprocal associations among the Council professionals.